

Goal: Provide & Solve 5 key challenges affecting Automotive Industries Media in Print & Online

How?

- Ai will review ~30 solutions and help determine with our peers the best 10-15 for the program
- Ai will provide now an overview and description of the challenges affecting Automotive Industries Media in Print & Online today to the startups
- Automotive Industries will listen to all the startup pitches and select 3-5 of those which we feel will best meet Ai's needs to move to the next stage
- Work 1-1 with the selected startups, to better understand their solution and how it can be integrated into Automotive Industries
- Select one Winner, if applicable, and determine the applicable time to conduct the proof of concept / pilot in 2021

Automotive Industries Celebrating 125 Years of Publishing



the transition to electric powertrains – OEMs have to deliver to the customers reliable, durable and safe vehicles in order to take the lead in this developing segment."

- Dr. Nicolas Morel, Business Development Manager - E Mobility, Sika Industry & Automotive. Page 44

1, Automotive Industries Supply Network as a B2B networking tool, creating something powerful as a networking/RFQ/buying/selling tool between B2B 10,000 major suppliers in the automotive industry, applicable to MotorSport – creating a real-time network of suppliers/vendors



2, Engaging Ai B2B readers, automotive industry professionals (from womb to tomb, cradle to grave), login with telephone number, using website <u>www.i.ai</u> / i.ai as the must join platform in the automotive industry, login with LinkedIn but an actual supply chain network for communication



3, Using Ai as an automotive industry event ticketing platform for Ai readers to attend events, conferences, webinars, for both free and paid, private & public events, creating <u>www.i.ai</u> as a must venue for automotive industry professionals



4, Engaging Ai readers as volunteers to host Ai 24 hour Online Live Broadcast - Ai B2B event, starting as a 24 hour event Tuesdays, to a 72 hour event, Tues - Thurs, then a 5 day 120 hour event, every week



- Tsutomu Tannowa, President & CEO, Mitsui Chemicals. PAGE 20

5, Sharing of a news story / eg. one click post to 50 FB & 50 LI groups simultaneously, one click share to multiple groups

Automotive Industry LinkedIn Professionals

Auto OEM Network - World's Largest Automotive Group	337,763	https://www.linkedin.com/groups/82857/
Automobile Industry Professionals India	46,597	https://www.linkedin.com/groups/2310655/
Automotive Dealers Network	36,426	https://www.linkedin.com/groups/1993206/
AUTOMOTIVE DIAGNOSTICS ENGINEERING	6,098	https://www.linkedin.com/groups/3382849/
Automotive Digital Marketing	21,216	https://www.linkedin.com/groups/56836/
Automotive Engineers	52,267	https://www.linkedin.com/groups/73427/
Automotive Fasteners	8,130	https://www.linkedin.com/groups/2058195/
Automotive Fixed Operations Managers	25,927	https://www.linkedin.com/groups/3945201/
Automotive Industry Professionals Worldwide	311,107	https://www.linkedin.com/groups/90579/

Automotive Industries now looks forward to listening to your start up pitches and selecting 3-5 of those which we feel will best meet Ai's needs to move to the next stage



Automotive Industries Thanks You